



2018 III 10

1000

Seat No. :

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Time : 2½ Hours

GENERAL FOUNDATION COURSE (CWSN)

Subject Code

V	2	0	4
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Total No. of Questions : 5

(Printed Pages : 4)

Maximum Marks : 70

- INSTRUCTIONS:**
- Answer **each** question on fresh page.
 - Write the number of **each** question and sub-question clearly.
 - All** questions are **compulsory**.
 - Figures to the **right** indicate **full** marks.
 - Use** of non-programmable calculator are **permitted**.
 - Working notes should be a part of the solution for question No. 5.

1. A) Fill in the blanks with appropriate alternatives given below : [2]
- The process of detaching analysis of ideas from actual development of ideas known as _____
 - Brain storming
 - Business opportunities
 - SWOT analysis
 - Risk management
 - A sources of long term finance is _____
 - Commercial bank
 - ICIC Bank
 - Bank overdraft
 - Shares
- B) Answer the following in **one** sentence : [4]
- What is project report ?
 - Give the full form of SWOT.
 - What is short term finance ?
 - State two techniques of profit planning and control.
- C) Answer **any one** of the following in about **20 to 30** words : [2]
- Explain any two kinds of budget.
 - Explain any two ways of managing business risk.
- D) Answer **any one** of the following in about **80 to 100** words : [4]
- State any eight contents of a project report.
 - Explain four sources of business ideas.



2. A) Fill in the blank with appropriate alternative given below : [2]
- i) To solve labour problem by negotiating with employers on behalf of employees is the main objectives of _____
- Factory Act 1948
 - ESI Act 1948
 - Trade Union Act 1926
 - Worksmen Compensation Act 1923
- ii) The control of stock of raw material in various stages of production is known as _____
- Quality control
 - Production control
 - Inventory control
 - Cost control
- B) Answer the following in **one** sentence : [3]
- i) What is job specification ?
- ii) What is the meaning of selection ?
- iii) Write the meaning of the term external recruitment.
- C) Answer the following in about **20 to 30** words : [6]
- i) Give the meaning of following terms :
- a) Plant layout
- b) Process layout.
- ii) Mention any four benefits of the Employee State Insurance Act.
- iii) Explain any two techniques of quality control.
- D) Answer **any one** of the following in about **80 to 100** words : [4]
- i) Explain any four economic determinants of consumer behaviour.
- ii) Explain any four sociological determinant of consumer behaviour.
3. A) Fill in the blanks with appropriate alternatives given below : [2]
- i) The price below which the seller is not ready to sell is called _____
- cost price
 - sellers reservation price
 - maximum retail price
 - selling price
- ii) A desire backed by ability and willingness to pay is called _____
- price
 - supply
 - demand
 - stock
- B) Answer the following in **one** sentence : [4]
- i) What is Break even analysis ?
- ii) Where are Dais useful ?
- iii) What are Anganwadis ?
- iv) What is supply ?



C) Answer the following in about **20 to 30** words : [6]

i) Explain the following terms :

- a) Immunisation
- b) Sanitation.

ii) State any four objectives of National Population Policy of 1976.

iii) State any four responsibility of an Anganwadis worker.

D) Answer **any one** of the following in about **80 to 100** words : [4]

i) Explain any four factors determining the demand of a commodity.

ii) Explain any four factors determining the supply of a commodity.

4. A) Fill in the blank with appropriate alternative given below : [2]

i) The material that can be broken into simpler structure or destroyed by micro organism are known as _____

- non-degradable
- biodegradable
- biomagnification
- bio-remediation

ii) Hazard caused due to noise and vibration over a prolonged period is called _____

- biological hazard
- chemical hazard
- psychological hazard
- environmental hazard

B) Answer the following in **one** sentence : [4]

i) What is dumping ?

ii) State any two psychological hazard faced by the workers.

iii) What is Agro-forestry ?

iv) State any two method of fire fighting.

C) Answer **any one** of the following in about **20 to 30** words : [2]

i) Explain any two stages of first aid.

ii) Explain any two safety measure to be undertaken by the employer for the benefit of the employee.

D) Answer **any one** of the following in about **80 to 100** words : [4]

i) What is social forestry ? State any six benefits of social forestry.

ii) What is CNG ? State any six advantages of CNG.



5. The following is the Trial Balance of Mr. Manthan Dessai for the year ended 31-12-2016 :

[15]

Debit Balances	Amount	Credit Balances	Amount
Opening Stock	50,000	Capital	1,33,200
Building	1,00,000	Commission received	3,000
Insurance	2,500	Sales	1,42,000
Cash in hand	10,600	Sundry Creditors	40,000
Cash at bank	8,000	Bills Payable	60,000
Bad debt	2,700	Purchase return	3,000
Wages	14,000	Loan	50,000
Bills receivable	20,000		
Purchases	98,000		
Rent	3,600		
Postage & telegram	100		
Printing and stationery	300		
Freight	2,000		
Salaries	34,000		
Equipment	26,000		
Sales return	2,000		
Discount	400		
Sundry debtor	25,000		
Drawings	20,000		
Investment	12,000		
	4,31,200		4,31,200

Adjustment :

- i) Closing stock was valued Rs. 75,000.
- ii) Outstanding wages amounted to Rs. 1,000 and salaries Rs. 6,000.
- iii) Prepaid insurance amounted to Rs. 500.
- iv) Depreciate building by 10 % and equipment by 5%.

Prepare :

- i) Trading account for the year ending 31-12-2016.
- ii) Profit and Loss Account for the year ending 31-12-2016.
- iii) Balance Sheet as on 31-12-2016.